

Kipp Fagerstrom
Partner



Select Executive Experience

Accordian Partners (2023-2025) Managing Director	Bridgemill Partners LLC (2010-2014) Partner
Forvis LLP (2021-2023) Director	Deloitte LLP (2009-2010) Senior Manager
Clear Thinking Group LLP (2019-2021) Senior Managing Director	Conway Makenzie LLP (2008-2009) Managing Director
Crowe LLP (2014-2019) Southeast Practice Leader	Xroads LLP (2000-2008) Managing Director

Core Competencies

- Mergers & Acquisitions
- Due Diligence
- Acquisition Integration
- Restructuring
- Working Capital Management
- Financial Modeling
- SEC Filings
- Forecasting
- Internal Controls

Executive Profile

Kipp is a Partner on the Southeast team of SeatonHill. Mr. Fagerstrom is a financial executive and operating partner-style leader with over 25 years of experience creating enterprise value across private equity-backed, public, and privately held companies. He has a proven track record of accelerating growth, expanding margins, and driving sustainable performance through strategic, operational, and financial transformation, having led performance improvement and restructuring initiatives across 30+ companies.

Industry Experience

- Big 4
- International
- Private Equity
- Consulting
- Technology
- Oil & Gas
- Industrial Services
- Solar Farm
- Pharmaceutical
- Retail

Education & Certifications

- Masters of Business Administration in Finance
Keller Graduate School of Management
- Bachelor of Business Administration in Accounting
Kennesaw State University



Our partners have deep experience across multiple industries, and can quickly integrate into your organization to provide the insights you need to succeed in today's marketplace.

Key Experience

Financial Group:

Private Equity Focused Management Consulting Firm: As Managing Director for this PE-focused Firm, Kipp led a team of financial professionals, including interim management, performance improvement, turnaround implementation, strategic and financial planning, and M&A advisory roles. His selected engagements included:

Interim CFO for a \$250M Tech-Enabled Networking Business

- Led full operational and financial review to improve efficiency, expand liquidity, reduce cost-to-serve, and surface new revenue levers
- Executed overdue financial audit, restoring financial credibility, compliance, and lender/sponsor confidence

Interim CFO for a \$450M Oil & Gas Services Business

- Led independent assessment of business plan for bank group, shaping lender perspective and capital decisions
- Identified and modeled working capital and cost-takeout strategies to extend runway and improve free cash flow
- Supported negotiation of long-term plan and secured interim financing to stabilize the business

Interim CFO for a \$250M PE-Backed Pharmaceutical Consulting Business

- Stood up weekly cash forecasting and long-range planning to restore financial visibility and discipline
- Drove cost-reduction and cash-improvement initiatives, materially enhancing liquidity
- Led negotiations with secured lender and stakeholders, securing multiple forbearance agreements to preserve optionality

CFO Advisor for a \$400M PE-Owned Solar Farm Services Business

- Built weekly cash forecasts and long-term strategic plan to guide decision-making and protect liquidity
- Led cross-functional cost-reduction analysis and implementation, improving cash generation and financial

National Consulting Firm: Kipp served as Director for this consulting firm, supporting private-equity sponsors and portfolio-company transformations. His selected engagements included:

M&A Integration for a \$450 M PE-Backed Industrial Services Roll-Up

- Led post-acquisition integration across multiple acquired entities, driving alignment on operating model, reporting cadence, and financial controls
- Partnered with senior leadership to define post-close value creation plan, including role alignment, cost synergies, and integration milestones
- Led key finance workstreams – opening balance sheet audits, working capital assessments, and ERP integration – ensuring clean financial handoff and portfolio visibility

Transformation & Exit Preparation for a \$250 M Senior Assisted Living Provider

- Led operational review to identify revenue expansion, cost mitigation, and efficiency improvements across core segments
- Supported negotiation and execution of sale of go-forward operations to a PE sponsor, positioning the business for scale under new ownership
- Managed the controlled wind-down of legacy/non-core operations under court oversight while preserving enterprise value

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Management Consulting Firm: Kipp served as a Senior Managing Director for a management consulting firm focused on financial and operational improvement for sponsor-backed companies. His selected engagements included:

Strategic Finance & Value Preservation Lead for a \$1.3B Retailer

- Led enterprise review of revenue and cost levers across three divisions and 250+ stores to inform sponsor and board decisioning
- Managed cash, budgeting, and reporting cadence to restore control during operating transition
- Built weekly financial model and KPI reporting package to improve executive visibility and execution discipline
- Directed exit of retail footprint and distribution network while maximizing recoveries
- Transferred workers' comp plan to third party, releasing \$2M of trapped collateral to the estate

Bank-Group Business Plan Assessment & Liquidity Strategy for a \$1.5B Retailer

- Led lender-facing assessment of business plan, validating assumptions and shaping bank-group view of risk and options
- Identified working capital and cost-out strategies to extend runway and protect liquidity
- Supported negotiation of long-term plan and secured interim financing to stabilize operations

Finance Function Reset & Liquidity Stabilization for a \$100M Pharmaceutical Company

- Assessed accounting organization, streamlined workflows, and restructured responsibilities to improve accuracy and throughput
- Delivered the company's first clean month-end close in over a year, restoring reporting integrity
- Implemented EDI vendor integration to improve working capital velocity and automate transaction flow
- Stood up weekly cash forecasting and a 5-year business plan to reestablish financial planning discipline
- Negotiated lender forbearance and extended vendor terms, stabilizing liquidity and preserving strategic options

SEATONHILL™

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