

**Gary Rostick**  
Partner



## Select Executive Experience

**Consultant (2019-Present)**  
Consultant

**Comcast Spectacor (2013-2019)**  
EVP, CFO

**Comcast Business Services (2006-2013)**  
SVP, CFO

**Comcast Voice Services (2002-2006)**  
VP Finance

**Comcast Business Communications (1997-2002)**

VP Business Operations

## Core Competencies

Finance Management  
Forecast Modeling  
Mergers & Acquisitions  
Regulatory Compliance  
Process Improvement  
Asset Management  
Cost-Benefit Analytics  
Internal/External Audits  
Team Leadership  
Risk Mitigation  
Budget Ownership  
Corporate Protocols

## Executive Profile

Gary Rostick is a partner in the Philadelphia office of SeatonHill. He has over 35 years of executive experience driving financial and operational strategy. During his 22-year tenure at Comcast, Gary performed executive duties for the following subsidiaries: Spectacor, Business Services, Voice Services, and Business Communications. For seven years, Gary served as the Chief Financial Officer of a \$4 billion revenue line of business within Comcast Cable that provided businesses of all sizes with advanced telecommunications solutions, including internet, ethernet, voice, and video. At one point, Gary held direct oversight for a \$650 million sports and hospitality division of Comcast Corporation and was a driving force behind the company's integration of its entities, financial optimization, and growth. He held responsibility for financial planning & analysis, strategic planning, accounting, procurement, IT, and payroll for 14 business units, including The Wells Fargo Center, Philadelphia Flyers, Philadelphia Fusion, Philadelphia Wings, Maine Mariners, and Spectra Venue Management, Food Services, and Ticketing.

## Education & Certifications

**BS, Accountancy**  
Villanova University

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SeatonHill Partners, LP  
777 Main Street, Suite 600  
Fort Worth, TX 76102

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**For more information contact:**

[gary.rostick@SeatonHill.com](mailto:gary.rostick@SeatonHill.com)



**Our partners have deep experience across multiple industries, and can quickly integrate into your organization to provide the insights you need to succeed in today's marketplace.**

**Gary Rostick**  
Partner



## Key Experience

**Comcast Spectacor:** As EVP and CFO for this Philadelphia-based American sports and entertainment company, Gary prioritized operational excellence through the development of new systems, processes and investments in technology, content, and infrastructure, resulting in 15% growth in revenue and 171% growth in cash flow. For the Spectra hospitality division, he successfully helped grow Venue Management, Food Services and Ticketing revenue by 19%, and Spectra's Operating Cash Flow by 89% in four years.

**Comcast Business Services:** As SVP Finance and CFO for this division of Comcast that handles sales, marketing, and delivery of internet, phone, and cable television to businesses, Gary was one of the founding members of the leadership team who grew the business at a meteoric pace and achieved a run rate of more than \$4 billion in revenue, \$1.6 billion in cash flow, and more than 1 million customer relationships during his tenure.

**Comcast Voice Services:** As VP Finance for this division of Comcast that delivers digital phone service, Gary served as the finance leader for what was initially a \$2 billion line of business with more than 5 million residential voice customer relationships, which eventually doubled to \$4 billion in revenue and over 10 million nationwide subscribers. After Comcast's acquisition of AT&T broadband, he successfully helped integrate 1.3 million AT&T Broadband's circuit-switched residential voice customers into Comcast Cable.

**Comcast Business Communications:** As VP Business Operations for this division of Comcast offering telephone voice and data communications services, Gary served as the financial planning & analysis leader for this \$200 million business unit with more than 300 clients and 500 employees in six key U.S. markets. He was responsible for developing and leading finance, revenue assurance, billing operations, credit & collections, and facility management teams toward achieving operational and strategic goals.

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