INSURANCE INDUSTRY

SEATONHILL Strength in Numbers



Carriers • 3rd Party Administrators • Managing General Agents

Are you searching for a strategic partner to elevate your Insurance business to new heights? SeatonHill Partners has seasoned talent specializing in delivering top-tier Insurance Chief Financial Officers (CFOs) with a wealth of experience in the industry. Our expert CFOs are ready to help your organization obtain sustainable growth by maximizing financial flexibility and ensuring financial reporting integrity.

Why Choose SeatonHill Partner's Insurance CFOs?

Proven Expertise:

Our seasoned Insurance CFOs Our CFOs don't just crunch bring decades of experience in navigating the complex landscape of insurance. They understand the nuances of the competitive environment, regulatory compliance, capital influence the future direction and risk management, and financial planning specific to the industry.

Strategic Vision:

numbers; they craft strategies. responsible for providing They have a proven track record of optimizing financial performance and providing financial leadership to of the company and execute on its strategic priorities.

Leadership:

Finance organizations are services to the rest of the organization including FP&A, treasury, tax and other finance owners/shareholders, board functions. Our CFOs are seasoned at operating the finance team in an efficient and effective manner while mentoring and growing talent.

Stakeholder Management:

One of the key roles of the CFO is being the face of the organization to key stakeholders, including of directors, regulators, and rating agencies. Our CFOs have a demonstrated ability to communicate financial results. trends, risks, and issues that impact the business.

Flexibility is Important

Whether you need our CFOs on a fractional basis to provide ongoing support or for an interim period to lead during a transition, we have the talent available to meet your specific needs.

Cost-Efficiency:

Hiring a full-time Insurance CFO can be expensive. With our fractional CFOs, you get access to top talent without the overhead costs.

Immediate Impact:

Our experts hit the ground running. They don't require lengthy onboarding, ensuring a swift and seamless integration into your team.

Ready to Elevate Your Insurance Business?

Don't let financial challenges hold you back. SeatonHill's experienced Insurance CFOs are here to empower your organization, enhance profitability, and ensure regulatory compliance. Whether you need fractional support or interim leadership, we have the talent to make it happen.

Insurance Practice Leaders



Jody Puffett

Jody is an executive finance leader with over 30 years of experience in the life and retirement insurance industry. She began her career at Transamerica/Aegon where she served in several leadership positions including Executive Sponsor/Head of Finance and Actuarial Modernization, Associate CFO of the Annuity and Retirement Division, VP of Corporate Risk and Actuarial, and Senior Investor Relations Officer. Jody also has expertise in FP&A, internal audit, corporate tax, strategic planning, operational restructuring, and data governance. Most recently, she served as EVP/CFO and CRO for a new PE-backed startup insurance company with responsibility for financial reporting, treasury, tax, investment reporting, human resources, and enterprise risk management (ERM). She has earned the 2018 Digital Insurance Women in Insurance Leadership Award and the 2017 Iowa Women's Foundation Ovation Award.



Ralph Salamone

Ralph is a seasoned executive leader with over 30 years of experience in the (re)insurance space. He began his career at Coopers & Lybrand (now PWC) in the New York insurance practice serving a variety of clients within the industry. He then served as Assistant Controller at Assurant (formerly, Fortis Inc). Following that, Ralph spent nearly 25 years in multiple key leadership roles at Sirius International Insurance Group (now, SiriusPoint), a publicly traded \$ multi billion international insurance and reinsurance group, including serving as Executive Vice President and Group CFO. Ralph has headed up functions such as financial reporting, tax, treasury, financial planning and capital and ratings management as well as oversight of operational areas such as claims, human resources and IT. Ralph participated in due diligence teams to evaluate targets and integrate acquired companies. He also managed the accounting and reporting components of a SPAC transaction and listing on Nasdag.

Discover a multitude of our CFOs with a diverse experience in many areas of the Insurance industry.

Bob Arnold Donald Owen

Matt Cassell Mitch Poole

Patrick Coyne Rhonda Rosen

Susan Echard Greg Skinner

Steve Wolff

Rick Ivey
Bill Keys

Bill Keys

Eric Marin

Want to learn more?

Visit our Insurance CFO Talent Bios, and let's start a conversation.

SeatonHill is Where You Are

