

**Patrick Coyne**  
Partner



## Select Executive Experience

**Rapid Ocean Response Corp (2015-2022)**

CFO, CAO

**Lincolnshire Mgt, Inc. (2005-2015)**

Managing Director

**GWB (USA), Inc. (2000-2005)**

Director, Corporate Development

## Core Competencies

Executive Financial Leadership

Private Equity Investing & Fundraising

Operations & Change Management

Transaction Sourcing & Structuring

Corporate Finance & Development

Data Analysis/ KPIs/ Performance

Due Diligence Reporting & Models

Deal Origination & Negotiations

Payroll/ Tax/ Insurance Leadership

Strategic Partnerships & Alliances

Process Improvements

C-Level Engagement & Collaboration

## Executive Profile

Patrick Coyne is a partner in the Atlanta office of SeatonHill. His expertise covers financial management, operations, administration, transaction readiness, investment analysis and advisement, and portfolio management. Patrick is known for his ability to manage projects involving acquisitions, divestitures, and capital raising. Key skills include financial modeling and reporting, cashflow management and acquisition sourcing. He is a champion of cross functional teams, an articulate communicator and presenter with a strong history of driving consensus with C-Level leaders. Patrick has served as a trusted, insightful thought leader to shareholders and Boards. His business experience ranges from start-up operations to established middle market companies.

## Education & Certifications

**MBA**

University of Georgia

**BS, Economics**

Rutgers University

Chartered Financial Analyst (CFA)

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**Our partners have deep experience across multiple industries, and can quickly integrate into your organization to provide the insights you need to succeed in today's marketplace.**

**Patrick Coyne**  
Partner



## Key Experience

**Rapid Ocean Response Corp:** As CFO & CAO for this managed national network of responders that provide marine firefighting services to commercial vessels operating along the coastline of the Continental United States, Patrick provided financial leadership, strategic direction, and contributed to operating decisions. He developed cash management and budget protocols, led and empowered cross-functional teams to execute project initiatives, and presented monthly reports to the capital provider and Board of Directors. Patrick also authored business plans, developed financial models, and administered payroll, tax, legal, and insurance requirements.

**Lincolnshire Mgt, Inc:** As Managing Director for this middle market private equity group with \$1.8 billion under management specializing in private, middle market companies, Patrick prepared financial models, pricing metrics, and financing options from lenders. He also managed transaction reviews, structured letters of intent, and performed site visits to assess management teams and operations.

**GWB (USA):** As Director of Corporate Development for this US division of UK based Gartland, Whalley, and Barker, an acquisitive holding company investing in lower middle market manufacturing companies, Patrick oversaw corporate finance, corporate development, operations, and portfolio management. He built and cultivated a national deal source network, partnered with portfolio company executives to determine target add-on candidates, and sourced 80% of firm's major investments. Patrick

performed due diligence investigations and financial modeling, oversaw portfolio company budgets, forecasts, and margin analysis, and managed transaction financing and realizations. He also conducted target investigations, valuation, pricing of potential deals, and qualified overall liquidity strategies for shareholders.

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