



The SeatonHill Advantage: Deep Financial Expertise | Proven Business Leadership



George Koutsakos
San Diego Office

George is a highly analytical and versatile professional offering extensive experience in the not-for-profit, for-profit and district healthcare institutional arena, serving hospital organizations as Chief Financial Officer and consulting for various other healthcare entities.



Bill Keys
Dallas/Fort Worth Office

Bill is a CFO with 30+ years of experience, primarily in the healthcare industry in which he served for over 20 years. Bill has served as CFO of EMSI, as CEO and CFO of Preferred Homecare, CFO of Homeland Healthcare, and has also had CFO positions in hospice, home health, and skilled nursing sectors.



Jack McGovern
Northeast Region

Jack is a senior executive with deep experience in healthcare services and demonstrated expertise in high growth and crisis management. Jack is an outstanding leader with a proven track record of assembling, aligning and motivating talent.



Stuart Robertson
Dallas/Fort Worth Office

Stuart is a versatile, high-energy executive who develops competitive strategies that lead organizations through change and challenge to operational and financial performance improvement. With over 25 years of experience, including healthcare and PE-backed businesses, Stuart is a pragmatic thinker who can architect strategies while also being tactical and hands-on in the rollout of financial and operational processes.



Frank Bisconti
Chicago Office

Frank has a distinguished career as an adaptable, visionary leader focused on building world class organizations, increasing productivity and profitability, and developing brand recognition to increase market share and competitive advantage. With a broad background that includes specific experience in healthcare, Frank delivers results with his leadership expertise and vast skillset.



Rhonda Rosen
New York Office

Rhonda is a senior finance executive with an extensive skill set that spans all areas of finance. With core vertical experience that includes healthcare, Rhonda has a proven track record as a strategic leader throughout of her career and has negotiated and closed over 60 transactions ranging in size from \$50 million to \$7 billion.



Bob Arnold
New York Office

Bob is a senior financial executive with significant experience in managing strategic business and financial issues with a history of proven results. With a successful background in healthcare, Bob is dedicated to helping companies resolve challenges and succeed in achieving goals.

Healthcare PE Highlights



Matt Cassell
Dallas/Fort Worth Office

Matt is a versatile and analytical, executive with broad healthcare experience that includes expertise in financial modeling, reporting, planning and analysis.



Andrew Pendleton
Houston Office

During his career of over 30 years, Andrew has held financial executive positions in various industries, including a broad background in healthcare. Andrew specializes in distressed entities with a critical gap in financial or leadership capabilities, utilizing his expertise to help organizations thrive.



Lance Shipp
Dallas/Fort Worth Office

Lance is an experienced financial and operational strategic planner with a passion for scaling organizations through people and process improvements. Having served as CFO in a variety of industries, including healthcare, Lance is frequently sought after by CEOs, Founders, venture capital firms, and private equity managed investment teams to support their executive team strategy.



Eric Marin
Austin Office

Eric is known for his head-on approach to addressing organizational challenges, operational improvement, and the development of business growth strategies. With over 20 years of experience in a variety of organizations, including healthcare, Eric is a key strategist with a proven track record of success, including his own healthcare practice that provided a clinical facility, medical business, and staff to operate and support doctors.



Bob Zimmer
Chicago Office

Bob is a proven change-agent who achieves positive results through operational focus and a hands-on tactical approach. With over thirty years of operational and financial management experience, Bob has an outstanding track record as a CFO in both healthcare and clinical settings.



Alan Parker
Atlanta Office

Alan is a battle-tested Executive with extensive experience as both a CEO and a CFO. With exceptional expertise in the Healthcare sector, he has an excellent track record of enhancing shareholder value as a CEO, increasing the value of hospice and home health companies (1) from \$250,000 to a sale of \$40 Million and (2) from \$15 Million to a sale \$345 Million. Alan also has deep M&A experience, leading multiple organizations through acquisitions and sales. As CFO of a hospice care company, Alan led a value increase from \$250,000 to a \$40 Million sale in five years.



Charles Hubbard
New York Office

Charles has over 30 years of diversified senior financial management, operations, and administration experience with a variety of top-tier financial organizations. With a broad background, that includes healthcare, Charles demonstrates a high level of expertise in strategic planning, regulatory compliance, profitable business development, restructuring, and treasury and risk management.



Brian Alleman
Dallas/Fort Worth Office

Brian is a seasoned financial and operations executive. Brian has successfully raised capital, implemented investor relations programs, gained relisting on NASDAQ, achieved significant revenue growth, and returned companies to profitability. His vast experience includes a publicly traded medical device company.



Frank S. Wojtowicz
Chicago Office

Frank has over 25 years of experience as a hands-on financial executive, operations executive, and turnaround management consultant. Frank has an extensive background, including healthcare, and has demonstrated successes in financial and operational improvements, cost reductions, financial forecasting, business process re-engineering, and cash flow improvement programs.



SeatonHill Is Where You Are

Healthcare PE Highlights



Shyamal Parikh **Dallas/Fort Worth Office**

Shyamal is a highly accomplished financial executive with a strong history of directing fiscal activities in organizations from start-up to \$16B in revenue. Among his many successes, Shyamal completed an IPO readiness and assessment for a med-tech, healthcare start-up.



Forest Ralph **Houston Office**

Forest is a finance and operations professional with over 25 years of experience as a Chief Financial Officer and consultant to the Office of the CFO and Treasurer, in healthcare, construction, manufacturing, technology, consumer packaged goods, agribusiness, and banking. As Director of Financial Operations, Ambulatory Surgery Division, Forest was the operations consultant and corporate financial liaison to Regional VPs, Operations VPs, and Business Office Managers, for 35 Ambulatory Surgery Center partnerships within a \$700 million (revenue), 140-site Division.



Paul Jurewicz **Chicago Office**

Paul is an adept senior executive with a demonstrated record of accomplishments in healthcare, manufacturing, and service organizations. He has a proven ability to forge and maintain sound business relationships and lead organizations to achieve operational excellence and bottom-line results. He has led due diligence teams and created integration plans for healthcare M&A transactions exceeding \$1 Billion. As CFO for a behavioral health services provider, Paul led efforts to comprehend and maximize the payer mix resulting in 20% same-store growth, and he achieved 100% year over year growth in EBITDA driven by sales growth and cost control.



Tom Patterson **Dallas/Fort Worth Office**

Tom is a financial executive with over three decades of experience in an array of industries with expertise in finance, accounting, strategy, and mergers and acquisitions. As CFO of a senior housing organization with operations at 115 locations in 12 states, Tom was responsible for all financial operations and led a team with seven direct reports and a staff of 50. He negotiated an \$85 million line of credit to support the company's growth and managed relationships with multiple banks. Tom also led acquisition analysis and due diligence on two large portfolios that increased company size by 40% over a 12-month period. He managed a strategic reorganization of the company, including refinancing of debt, sale of assets, and the transfer of over 100 facilities to new owners. Tom reorganized the revenue cycle team, resulting in improved cash flow by reducing average days sales outstanding (DSO) over 20% on Medicare and Medicaid claims.

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