

Dennis Rizzo
Partner



Select Executive Experience

Purchaser Business Group on Health (2022-2023)
CFO/COO

American Association of Neurological Surgeons (2019-2022)
CFO

American Society of Anesthesiologists (2017-2018)
Interim CFO

Metropolitan Healthcare Council\Illinois Health and Hospital Association\Land of Lincoln Health (2007-2016)
CFO/CIO

Core Competencies

Healthcare
Non-profit Management
Professional Services
Grant Procurement
Revenue Models
Process Outsourcing
Shared Services
Real Estate
Cash Flow Optimization
Strategic Planning

Executive Profile

Dennis Rizzo is a Partner on the Midwest team of SeatonHill. Mr. Rizzo is a hands-on, collaborative financial partner to senior leadership and governing bodies. He is recognized for a passion in resolving complex financial issues while developing and supporting finance personnel across the enterprise. Dennis specializes in recurring revenue models, process outsourcing, shared services, operations and cash flow optimization. He is also highly adept at developing and implementing strategic plans that transform organizations, driving organic growth and expansion through acquisitions and supporting businesses through development of aggressive but achievable budgets and forecasts.

Education & Certifications

Master of Business Administration in Finance
Keller Graduate School of Management

Certified Public Accountant (CPA)
State of Illinois



Our partners have deep experience across multiple industries, and can quickly integrate into your organization to provide the insights you need to succeed in today's marketplace.

Dennis Rizzo
Partner



Key Experience

Health Coalition: As CFO and COO of this coalition that included some of the largest employers in the country, Dennis worked with the CEO to develop strategic plans and launch new programs to respond to market needs. He implemented a formalized grant development process, leading to procurement of \$750k of additional grants. Dennis also drove savings of \$300k annually in occupancy by subletting office and implemented an Investment Committee to review organizational market investments and investments in start-up companies.

Neurosurgery Scientific and Educational Association: As Chief Financial Officer of this 10,000+ member association, Dennis led the organization through successful financial budgeting process by implementing rigorous analytics. He transitioned investment advisors, improving returns significantly, and streamlined benefit/HR programs, creating cost savings, and improving employee satisfaction. Dennis also spearheaded efforts to select and implement a new Association Management System (AMS) which improved operational efficiencies and member engagement.

Anesthesiologist Association: As Interim CFO, Dennis stabilized a department with significant attrition and successfully implemented a new payroll system. He was also responsible for the implementation of numerous process improvement activities and a financial transformation program.

Health and Hospital Association: As CFO, CIO, and VP of Finance and Operations, Dennis worked closely with senior management and the board of directors on integration activities for two organizations, creating an annual savings of over \$3M. He was responsible for all executive oversight of internal operations for a \$25M multi-entity company and served as the primary interface with the Finance and Audit committee of the board of directors in all financial areas. Dennis also led the Information Technology team in supporting multiple activities across the organization, implementing systems that saved over \$100K annually. He directed the Human Resource function, including benefit administration, recruitment and development, and retirement plan administration, creating savings from changes to benefit programs of \$500K annually.

Health Insurer: As CFO, Dennis was a critical part of the team responsible for approval of \$160M in governmental funding for the development of a health insurance co-op. He led the financial operations during the development of the enterprise, including compliance with federal loan requirements, negotiation of vendor contracts, and development of accounting systems. Dennis also worked with other key executives to execute a business plan that led to an insurance offering on the Federal Marketplace to Illinois consumers.

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