

## Grant Edwards Partner



### Select Executive Experience

**ParagonX Holdings Inc (2021-2023)**  
Chief Financial Officer

**Trudant Executive Services, Inc. (2021-2023)**  
Chief Financial Officer

**TechCXO (2019-2021)**  
Partner

**GLINEC Advisory Services LLC (2016-2019)**  
Founder, Fractional CFO & Controller

**First Advantage (2015-2016)**  
VP, Corporate Controller & Global Accounting Executive

**DS Services (2014-2015)**  
Corporate Controller

**Harbinger Group Inc. (2010-2013)**  
Vice President, Corporate Controller & Treasurer

**Georgia State University (2002-2021)**  
Adjunct Professor for Accounting

**Deloitte & Touche LLP (2002-2004)**  
Senior Consultant

**Arthur Andersen LLP (2000-2002)**  
Tax Consultant

### Core Competencies

Debt & Equity Financing  
Accounting Systems Integration  
M&A  
Divestiture  
Joint Ventures  
Turnaround & Restructurings  
Accounting  
Internal Controls  
Board of Directors  
Financial Modeling  
Strategic Business Plan  
Audits  
Audit Committees  
Options  
Compensation Plans  
Benchmarking

### Executive Profile

Grant Edwards is a Partner in the Atlanta office of SeatonHill. Mr. Edwards is a hands-on and results-driven Senior Financial Executive (CFO/COO/CAO) with expertise in finance operations, SEC reporting, corporate governance, and strategic planning. He possesses a keen talent for identifying market opportunities, ensuring corporate compliance, and overseeing P&L management for industry leaders across multiple sectors. Grant is a trusted and active advisor to executive leadership with strengths in dissecting, analyzing, synthesizing, and presenting complex solutions to recommend strategic financial decisions. With forward-thinking leadership in Controllershship, FP&A, Treasury, SEC Reporting, he has a proven ability for identifying and delivering cost savings. Grant also has experience as a Big 4 CPA with a successful track-record in establishing efficient processes for early-stage and mid-market companies with high growth goals in a broad range of industries. Most notably, he has proactively assisted in both equity and debt capital raises in public and private markets totaling over \$2.2 billion.

### Education & Certifications

Master of Science Administration in Accounting  
East Carolina University

CPA licenses in Georgia and North Carolina



**Our partners have deep experience across multiple industries, and can quickly integrate into your organization to provide the insights you need to succeed in today's marketplace.**

**Grant Edwards**  
Partner



## Key Experience

**Fractional CFO:** Grant has been the CFO for multiple early stage companies, many of which had successful exits. These include an energy company that grew from inception to over \$70 million in annual revenues, an entertainment and theatre company, a durable medical equipment company, a receivable factoring business and an executive travel company.

**Advisory Services Founder:** Grant was a Founder for a Fractional CFO and Controller advisory services firm with specialty in CFO outsourcing, M&A Transactions, SEC filings, capital raises, process design, treasury functions, cost cutting, PE-backed, start-ups and middle markets. His industry experience includes Energy, Pharmaceuticals, SaaS, Durable Medical Equipment, PBM, Consumer Products, Service Industry and Food Service. Grant's roles include a Fractional CFO for a \$100 million Energy Company (Mining), a Fractional CFO for a \$25 million Durable Medical Equipment Company, a Start-Up Financial Adviser & Capital Raise for a Pharmacy Benefit Management (PBM) Company, a Process Design & Cash Flow Management for a Quick Serve Restaurant.

**Pharmaceutical Company:** Grant served as Senior Director of SEC Reporting and Corporate Controller where he launched all initial accounting policies and procedures, designed to shepherd the company through a period of massive growth, from \$100MM to over \$500MM in annual revenue. He successfully led due diligence efforts in support of three corporate acquisitions and five product acquisitions. Grant also secured \$500,000 in annual cost savings through effective negotiations with a network of vendors that included Office Depot, American Express Card Services, and Enterprise Fleet Vehicles. He effectively managed a team of 32 employees and a full spectrum of corporate finance functions, including general ledger, accounts payable, accounts receivable,

payroll, financial reporting (internal and external) and revenue recognition. He also directed a successful conversion from FAS123 to FAS123(R) for the accounting for stock compensation including Stock Option, Restricted Units, Restricted Shares and Employee Stock Ownership Plan.

**Technology Company:** As Vice President, Corporate Controller & Treasurer, Grant managed all finance, accounting, and treasury functions for this NYSE-listed BDC/Holding Company/Private Equity company, while contributing additional service as an active member of the Disclosure, Pension, and 401K Committee. Grant also led the consolidation of multiple entities spanning the consumer products, insurance, asset-backed lending, investment vehicle (trading securities) and real estate industries. He assisted with securing capital raises of \$1.2mm in Senior Secured Debt and \$400mm of Preferred Stock, maintaining relationships with creditors and preferred stockholders and ensuring compliance with all negotiated covenants and reporting requirements. Grant was responsible for the timely and accurate filing of all required SEC forms, including Forms 10-K, 10-Q, 8-K, 14C, S-4, S-3, S-8, and Regulation 3-16 Financial Statements. Most notably, he eliminated over \$750,000 in operating expenses through the leadership of an operating efficiency project spanning all subsidiaries and assisted in the closing of capital raising initiatives, securing \$1.2MM in Senior Secured Debt and \$400MM through the issuance of Preferred Stock, monitoring and maintaining compliance with debt covenants. Grant also led the company through a series of three major acquisitions, including one reverse acquisition and a transaction between entities under common control.

**SEATONHILL™**

SeatonHill Partners, LP  
777 Main Street, Suite 600  
Fort Worth, TX 76102

[www.SeatonHill.com](http://www.SeatonHill.com)

© 2022 SeatonHill Partners, LP | All rights reserved

**For more information contact:**

[grant.edwards@SeatonHill.com](mailto:grant.edwards@SeatonHill.com)