



The SeatonHill Advantage: Deep Financial Expertise | Proven Business Leadership

Turnaround & Restructuring Highlights

Robert Zimmer **Chicago Office**

Divested five skilled nursing facilities, sold another in a \$363 sale, and refinanced \$225 million of public bonds | **Earned the TMA Turnaround and Global M&A Network Atlas awards** | Restructured an automotive supplier and consumer products companies through \$363 sales and an Assignment for the Benefit of Creditors

Tom Powell **Boston Office**

Brought in to turn around the 6th largest egg producer in the U.S. on the heels of this public company's failing acquisition – negotiated waivers and amendments | Restored profitability and liquidity, avoided bankruptcy, all stakeholders got out whole | **Nominated for the TMA Middle Market Deal of the Year**

Jack McGovern **New York Office**

As Chief Restructuring Officer, directed the restructuring and sale of a PE-owned nurse staffing business | As CEO, increased the EBITDA of a PE-owned clinical research organization in one year from negative \$4.4 million to positive \$4 million pro forma | As CEO, restructured a PE-owned producer and marketer of nature-themed media

Bill Keys **Dallas/Fort Worth Office**

Coordinated turnaround and restructuring efforts for multiple PE-sponsored healthcare companies: a \$350 million provider of durable medical equipment and home infusion services, a \$225 million hospice services operation, a \$35 million infusion services business and a \$150 million provider of phlebotomy services, medical record retrieval, underwriting services and tele-interview services

Kevin Grady **Detroit/Atlanta Offices**

Advisor to the Independent Directors and a Confidential Buyer pertaining to the \$363 sale of a Tier 1/Tier 2 Supplier | Secured emergency debt funding and restructured the holding company for a Tier 1 Supplier | For a vehicle manufacturer, sold underutilized assets, refinanced a \$34 million facility and raised \$32.4 million equity

David Gullickson **Houston Office**

Debtor's Financial Advisor in the Subchapter V Chapter 11 bankruptcy of an oil & gas company | Corporate Controller handling the Chapter 11 restructuring of a public oil & gas company with six affiliated companies | Debtor's Financial Advisor in the Chapter 11 bankruptcies of five affiliated petrochemical companies

Brian Alleman **Dallas/Fort Worth Office**

As CFO, was instrumental in turning around and restructuring a \$100 million PE-owned commercial printing company, a \$40 million public medical device company, a \$20 million PE-owned geospatial and aerial mapping services firm and a \$42 million public fabless semiconductor company

Frank S. Wojtowicz **Chicago Office**

Turned around companies across multiple industries in a variety of roles, including General Manager, CFO, and Turnaround Advisor | Operated and sold the assets of numerous companies through Receiverships and Assignments for the Benefit of Creditors | Testified as an Expert Witness in Chapter 11 cases | Provided Creditor Advisory services

Turnaround & Restructuring Highlights

Mary Hoitt San Diego Office

Restructured \$2.5 million of debt to equity | Secured \$10 million in debt and equity financing | Led all areas of finance and operations to turn around and position a company for growth | Secured over \$50 million in PIPE financing | Orchestrated three mergers, eight acquisitions, three divestitures and one management buy-out

Gene Jones Houston Office

Turned around a \$175 million PE-backed automotive remanufacturer of transmissions and engines with negative EBITDA and minimal business value – achieved \$37 million in EBITDA and sold the company for \$191 million | Turned around a publicly held food manufacturer and negotiated the sale for 4x market value

Steve Wolff Chicago Office

Turned around the \$100 million Ukrainian subsidiary of a publicly traded industrial company | Restructured the \$900 million global consulting division of a public company | Turned around the \$20 million division of a private company | Turned around and recapitalized a \$15 million venture-owned battery manufacturer

Rhonda Rosen New York Office

Oversaw the Chapter 11 filing and developed the Plan of Liquidation for a healthcare IT company | Coordinated negotiations with investors and claimants | Negotiated the sale of intellectual property and other assets | As a Consultant to the SBA, managed the sales and liquidations of portfolio companies held by the estates for SBICs in receivership

Don Owen Houston Office

As Debtor's Financial Advisor, formulated and negotiated a successful Chapter 11 Plan of Reorganization | Generated favorable outcomes for clients in Chapter 11 litigation by performing solvency analysis surrounding fraudulent transfer claims, developing expert witness support, and providing enterprise valuation services

James Emmons Dallas/Fort Worth Office

Stepping in as President & CFO of a manufacturer in Chapter 11, oversaw development and execution of the Plan of Reorganization and successful exit from bankruptcy | Restructured \$60 million in debt for a family office portfolio of unprofitable companies – sold off or closed losing operations and re-invested the proceeds

Brett Beemer Orlando Office

Brought in to turn around a general contractor that was effectively bankrupt – reduced workforce 10%, streamlined payment processes, developed a go-forward plan; the company continued functioning and creating value without filing for bankruptcy

Bob Kiehle Dallas/Fort Worth Office

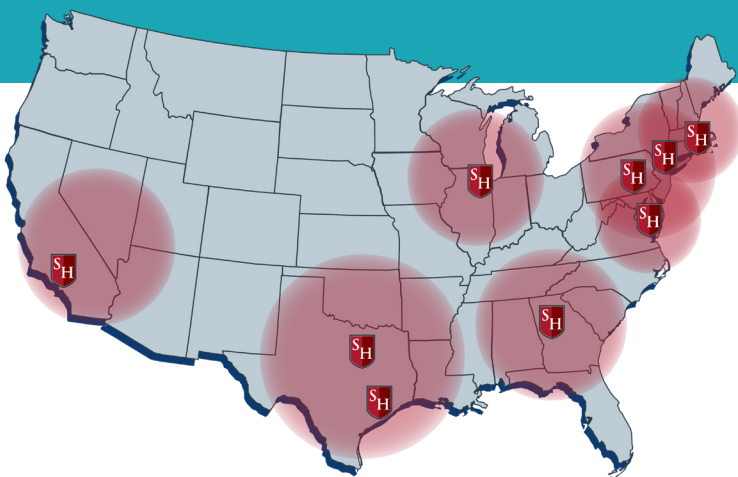
Oversaw the Chapter 7 filing of a VC-backed startup software company – sold the software and IP to investors | Restructured \$150 million of bank lease and debt financings for a railcar leasing operation in bankruptcy | Led the restructuring of a railroad company to reduce debt, infuse equity, and create a profitable operation

Frank Bisconti Chicago Office

Turned around four companies, all in different industries, while serving either as CFO, COO, or President | All four transformations turned ongoing losses into recurring annual profits while increasing revenues by 100% to over 400% | Three of the four turnarounds involved successful exits, with two sales to strategics and one management buyout

Ken White Houston Office

Interim President & CEO of a \$500 million multi-state distributor – secured a \$50 million credit facility, consolidated and realigned distribution centers, positioned the company to attract new investors | Served as board member of a publicly traded REIT and an Advisor regarding its bankruptcy procedures



What SeatonHill Can Do For You

- Interim Executive Leadership
- Liquidity Management
- Debt Restructuring & Lender Negotiations
- Stakeholder Relations
- Bankruptcy Planning & Implementation
- Fiduciary Services
- Creditor Advisory
- Litigation Support & Forensic Accounting
- Independent Director / Board Member
- Expert Witness Testimony & Consulting