



Your Success is Our Mission

The SeatonHill Advantage: Deep Financial Expertise | Proven Business Leadership

Turnaround & Restructuring Team Highlights

Robert Zimmer

Chicago Office

Divested five skilled nursing facilities, sold another in a \$363 sale, and refinanced \$225 million of public bonds | **earned the TMA Turnaround and Global M&A Network Atlas awards** | restructured an automotive supplier and consumer products companies through \$363 sales and an Assignment for the Benefit of Creditors

Tom Powell

Boston Office

Brought in to turn around the 6th largest egg producer in the U.S. on the heels of this public company's failing acquisition – negotiated waivers and amendments, restored profitability and liquidity, avoided bankruptcy, all stakeholders got out whole, **nominated for the TMA Middle Market Deal of the Year**

Bill Keys

Dallas/Fort Worth Office

Coordinated turnaround and restructuring efforts for multiple PE-sponsored healthcare companies: a \$350 million provider of durable medical equipment and home infusion services, a \$225 million hospice services operation, a \$35 million infusion services business and a \$150 million provider of phlebotomy services, medical record retrieval, underwriting services and tele-interview services

Kevin Grady

Detroit / Atlanta Offices

Advisor to the Independent Directors and a Confidential Buyer pertaining to the \$363 sale of a Tier 1/Tier 2 Supplier | secured emergency debt funding and restructured the holding company for a Tier 1 Supplier | for a vehicle manufacturer, sold underutilized assets, refinanced a \$34 million facility and raised \$32.4 million equity

David Gullickson

Houston Office

Debtor's Financial Advisor in the Subchapter V Chapter 11 bankruptcy of an oil & gas company | Corporate Controller handling the Chapter 11 restructuring of a public oil & gas company with six affiliated companies | Debtor's Financial Advisor in the Chapter 11 bankruptcies of five affiliated petrochemical companies

Brian Alleman

Dallas/Fort Worth Office

As CFO, was instrumental in turning around and restructuring a \$100 million PE-owned commercial printing company, a \$40 million public medical device company, a \$20 million PE-owned geospatial and aerial mapping services firm and a \$42 million public fabless semiconductor company

Mary Hoitt

San Diego Office

Restructured \$2.5 million of debt to equity | secured \$10 million in debt and equity financing | led all areas of finance and operations to turn around and position a company for growth | secured over \$50 million in PIPE financing | orchestrated three mergers, eight acquisitions, three divestitures and one management buy-out

Turnaround & Restructuring Team Highlights

Gene Jones

Houston Office

Turned around a \$175 million PE-backed automotive remanufacturer of transmissions and engines with negative EBITDA and minimal business value – achieved \$37 million in EBITDA and sold the company for \$191 million | turned around a publicly-held food manufacturer and negotiated the sale for 4x market value

Steve Wolff

Chicago Office

Turned around the \$100 million Ukrainian subsidiary of a publicly traded industrial company | restructured the \$900 million global consulting division of a public company | turned around the \$20 million division of a private company | turned around and recapitalized a \$15 million venture-owned battery manufacturer

Don Owen

Houston Office

As Debtor's Financial Advisor, formulated and negotiated a successful Chapter 11 Plan of Reorganization | generated favorable outcomes for clients in Chapter 11 litigation by performing solvency analysis surrounding fraudulent transfer claims, developing expert witness support, and providing enterprise valuation services

James Emmons

Dallas/Fort Worth Office

Stepping in as President & CFO of a large manufacturer in Chapter 11, oversaw development and execution of the Plan of Reorganization and successful exit from bankruptcy | restructured \$60 million in debt for a Family Office portfolio of unprofitable companies – sold off or closed losing operations and re-invested the proceeds

Brett Beemer

Orlando Office

Brought in to turn around a general contractor that was effectively bankrupt – reduced workforce 10%, streamlined payment processes, developed a go-forward plan; the company is still functioning and has created value without filing for bankruptcy

Bob Kiehle

Dallas/Fort Worth Office

Oversaw the Chapter 7 filing of a VC-backed startup software company – sold the software and IP to investors | restructured \$150 million of bank lease and debt financings for a railcar leasing operation in bankruptcy | led the restructuring of a railroad company to reduce debt, infuse equity, and create a profitable operation

Jeff Wonsmos

Dallas/Fort Worth Office

Saved \$750,000 upfront and \$400,000 annually for a \$30 million multi-location entertainment company through negotiations with senior lender, landlords, vendors and insurance | negotiated step-up covenants for a \$120 million restaurant chain | served as CFO in the restructuring of a \$250 million beverage retailer & wholesaler

Ken White

Houston Office

Interim President & CEO of a \$500 million multi-state distributor – secured a \$50 million credit facility, consolidated and realigned distribution centers, positioned the company to attract new investors | served as board member of a publicly traded REIT and an Advisor regarding its bankruptcy procedures

WHAT SEATONHILL CAN DO FOR YOU



Finance Organization
Leadership



Business analytics for
informed decisions



Process
improvements



M&A transactions across
multiple industries



Capital transactions
and cash management



Strategic and
operational planning



Financial advisory
for CEO and board



Corporate turnarounds
& restructurings