

# Gene Jones

SeatonHill Partner

## CORE COMPETENCIES

CFO • Executive Leadership • Mergers & Acquisitions • Raising Capital • Change Management • Operations & Finance • Strategic Planning • Business Development • Emerging Growth • Debt Restructuring • Turnaround

## EXECUTIVE PROFILE

**Gene Jones** is a partner in the Houston office of SeatonHill. For over 35 years he has served within various executive roles including Chief Financial Officer, Chief Operating Officer, Corporate Treasurer and Controller for public, private equity, venture funded, and start-up companies. He has long history of helping firms of all sizes with financial management, IT, human resources, risk management, and technology services. Key verticals served include technology services, manufacturing and distribution, retail, restaurants, law firms, litigation support services, and physician practice management. Areas of focus include companies in transition, especially those challenged by leadership changes or process remediation, and companies in need of emergency funding or fraud detection and investigation. Gene's extensive experience includes 10 years with KPMG where he managed hundreds of engagements, the implementation of over 40 M&A transactions, and leading the sales process for six different private equity firms.

## KEY EXPERIENCE

**Tatum by Randstad:** As **Senior Partner** for this national financial and technology consulting and advisory firm, Gene worked with multiple clients. Key examples follow:

As **Chief Financial Officer** of Vaughan Foods, Inc., took the company public, completed one follow-on public financing and led a sale process 4 years later.

As **Chief Financial Officer** of ATC Drivetrain, led turnaround of the company and eventual sale, producing 20x increase in valuation in two years, increasing EBITDA from a negative amount to \$28 million between 2015 and 2017.

As **Co-Founder and Chief Financial Officer** of Encore Discovery Solutions, developed initial business plan and secured private equity capital commitments of \$50 million. Achieved \$40 million in revenues and \$9 million in EBITDA during our first year. Selected to provide service to 60 law firms in connection with Enron litigation. Acquired and integrated ten entities and implemented cloud-based ERP system. Along with CEO and business partner, nominated for the *Ernst & Young Entrepreneur of the Year Award* in Houston.

As **Secretary, Treasurer and Chief Financial Officer** of All Covered, Inc., raised \$78 million in capital; sourced, initiated, completed and integrated 15 acquisitions. Recognized by the San Jose Business Journal in 2001 as the sixth fastest growing company in Silicon Valley.

## EDUCATION & CERTIFICATIONS

**BS, Accounting** • St. Joseph's College

**MBA** • Indiana University

**CPA** • Texas



## SELECT EXECUTIVE EXPERIENCE

**Centre Technologies, Inc. [2020-Present]**  
CFO, Senior Partner

**Wellman Dynamics, Inc. [2018-2020]**  
CFO

**ATC Drivetrain [2015-2018]**  
CFO

**Tatum, LLC [2006-2015]**  
Senior Partner

**Burleson LLP [2012-2015]**  
COO and CFO

**Vaughan Foods, Inc. [2007-2012]**  
CFO

**Encore Discovery Solutions [2003-2006]**  
Co-Founder, CFO

**All Covered, Inc. [2000-2003]**  
CFO

## CONTACT

**PHONE**  
713.364.6843

**LinkedIn**  
[linkedin.com/in/genepjones/](https://www.linkedin.com/in/genepjones/)

**EMAIL**  
[Gene.Jones@SeatonHill.com](mailto:Gene.Jones@SeatonHill.com)

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