

T. Scott O'Keefe

SeatonHill Partner

CORE COMPETENCIES

CFO • Energy • Strategy • Board member • M&A • Operations • Financial reporting • Budgeting • Legal • Human Resources • IPO • Big 4 • Accounting System Implementation • Public Equity & Debt Offerings

EXECUTIVE PROFILE

Scott O'Keefe is a partner in the Houston office of SeatonHill. He has over 30 years of experience in the energy industry. Scott began his career in 1978 with Price Waterhouse & Co in Houston, Texas. He was a financial executive in the upstream oil and gas exploration industry from 1980 to 1995 and the oil and gas drilling industry from 1996 to 2007. Scott has been the chief financial officer of four public companies during his career, including Convest Energy Corporation, Grey Wolf, Inc., Marine Drilling Companies, Inc, and TODCO. From 2007 to 2021, he was a financial consultant to energy companies and private equity firms. During his career, Scott has completed over \$1.5 billion in debt and equity offerings, and over 20 M&A transactions totaling more than \$7 billion.

KEY EXPERIENCE

Consulting and Board Member: For over 20 years Scott has performed on company boards and as a business consultant where he provided general business and financial advisory services. Representative engagements include:

- **Borr Drilling AS:** Led evaluation, purchase, and integration of Paragon Offshore. Borr eventually acquired Paragon, an offshore rig contractor with 23 rigs, for \$241 million.
- **Borr Drilling AS:** Assisted in acquiring Transocean's jackup business consisting of 10 jackup rigs and 5 new build jackup construction contracts valued at approximately \$1.2 billion.
- **Northern Offshore Limited:** **Chairman of the Board** of this offshore drilling contractor traded on the Oslo stock exchange from February 2012 to August 2015 when Northern was sold.

Phillips Energy Partners: As **President** for this oil and gas mineral acquisition company backed by EnCap Investments, Scott was responsible for all aspects of the company, including strategy, profit and loss, and management. During his tenure he developed a new corporate strategy and comprehensive acquisition policy, established new financial reporting and budgeting routines, and negotiated key elements of a management buyout and consolidation with another EnCap portfolio company.

TODCO: As **VP of Finance and Administration** for this NYSE publicly traded offshore drilling contractor with a fleet of 64 rigs along the U.S. Gulf Coast, Scott was responsible for the finance, accounting, legal, and human resource functions of the company. Direct reports included the CFO, VP-Human Resources, and the VP-General Counsel. Scott partnered with the CEO in negotiations to sell TODCO to Hercules Offshore, Inc. for \$2.8 billion. He also managed a legal dispute with Transocean over a tax sharing agreement that resulted in TODCO receiving approximately \$40 million in future tax savings. As SVP and CFO, Scott managed all financial and administrative functions of the company, including a \$1 billion initial public offering resulting from TODCO divesting itself from its then parent company, Transocean, Inc.

Grey Wolf, Inc.: As **SVP** and **CFO** for what was the second largest land-based oil and gas drilling contractor in the United States, Scott was responsible for all financial and administrative functions of the company. Key accomplishments include recapitalizing the company by acquiring 18 deep drilling rigs and privately placing \$25 million of new equity, completing a \$200 million primary and secondary public stock offering, and the completion of a \$175 million high-yield bond offering to fund acquisition activity and pay down bank debt.

EDUCATION & CERTIFICATIONS

B.S. Business Administration • Louisiana State University
Advanced Management Program • Harvard Business School, 2000
CPA • State of Texas, 1981 - 2000



SELECT EXECUTIVE EXPERIENCE

Consulting [2007-Present]
Consultant & Board Member

Phillips Energy Partners [2015-2016]
President

TODCO [2002- 2007]
EVP (Finance & Administration)

Marine Drilling Companies [1998-2002]
SVP, CFO, & VP

Grey Wolf, Inc. [1996-1998]
SVP, CFO

CONTACT

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