

Kevin Grady

SeatonHill Partner

CORE COMPETENCIES

CFO • Restructuring • Mergers & Acquisitions • Strategic Planning • Accounting • Managerial Finance • Forecasting • Manufacturing • Financial Analysis • Automotive • Auditing • Financial Reporting • Cash Management • Cost Accounting • SEC filings • Outsourcing • Variance Analysis

EXECUTIVE PROFILE

Kevin Grady is a partner operating out of the Detroit and Atlanta offices of SeatonHill. He has over 40 years of executive experience in Operations and Financial leadership roles with high-profile entities including Millipore Corporation, Mando Corporation, and Inteva Products LLC. Kevin has extensive international experience and a track record of achieving cutting edge results in challenging global environments, with time spent in Japan, China, and Korea where he worked with automotive Tier 1, bio-pharmaceutical, and food and beverage industries. Areas of expertise include human resource realignment and infrastructure investment strategies that incorporate working capital and IT to improve cost-effectiveness and address short and long-term business needs.

KEY ENGAGEMENTS

Dura Automotive Systems LLC: As **EVP & CFO** for this global automotive supplier, Kevin reported to the CEO and was responsible for all Finance, Accounting and Treasury, IT, strategic planning, and new business acquisition activities. He implemented significant staffing realignments to improve organizational effectiveness by creating an FP&A/TVM organization, and by streamlining European IT and Finance including the initiation of a coherent shared service strategy. The result was a 20% reduction in global costs. Kevin developed and executed a strategy that created a cost effective and fully integrated IT infrastructure to address old, fractured infrastructure, and data access capabilities. Base infrastructure costs were reduced over 10% to help fund the investment in new capabilities, including the introduction of executive dashboards and improved user capabilities.

Inteva Products LLC: As **VP & CFO** for this global automotive supplier, Kevin reported to the CEO and implemented a 5-year strategic planning process to allow for improved focus on business pursuits and improved visibility to capacity utilization and growth capital needs, including a new quotation model in line with expected performance and financial goals. He developed a resourcing plan with a leading global OEM to resolve a financially stressed global launch due to product design and equipment industrialization issues and weak APQP performance. Kevin coordinated with Sales and Operations to stabilize liquidity stress that resulted from this launch and retained external assistance to further stabilize the launch and maintain positive customer negotiations. Kevin assumed the Managing Director role for the company's German operations to ensure local stability.

Mando Corporation: As **EVP & CFO** for this automotive components supplier, Kevin reported directly to the CEO and indirectly to the board. He completed \$450 million of in-bank re-financings, including the first large scale use of 5-year bonds in Korea. The result was a reduction of lending margins over 300 bps, saving over \$11 million per year, significant reduction in covenant provisions, and regained access to the commercial paper market. Kevin completed a ground-breaking \$200 million 144a Global Bond offering that required the creation of a supporting offering circular on a highly compressed time schedule.

EDUCATION & CERTIFICATIONS

BA in Accounting • Michigan State University

CPA • State of Illinois



SELECT EXECUTIVE EXPERIENCE

Sihanouk Hospital Center of Hope [2020-Present]
Board Member

Hope Worldwide, LTD. [2020-Present]
Board Member

Dura Automotive Systems LLC [2015-2019]
EVP & CFO

Inteva Products LLC [2010-2015]
VP & CFO

Mando Corporation [2000-2004]
EVP & CFO

CONTACT

PHONE
847.400.4394

LinkedIn
[linkedin.com/in/kevin-grady-5911051/](https://www.linkedin.com/in/kevin-grady-5911051/)

EMAIL
Kevin.Grady@SeatonHill.com

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